

STOP SOLUTION

FOR EUROPEAN & CHINESE
HEAVY COMMERCIAL VEHICLES



“

Over 40 years of experience in the industry, we are committed to continuing our growth and improvement alongside our valued customers, dedicated employees, and trusted suppliers for many more years to come

”

ALEX KAU

MANAGING DIRECTOR

Over 40 years ago, I founded YonMing as a sole-proprietorship trading company. Since then, it has grown into a leader in heavy commercial vehicle solutions with a vast network of over 40 branches and more than 700 staff in a local and international supply chain network across Asia. As we celebrate our success, we express our heartfelt appreciation for the invaluable support and trust of our customers, partners, and staff, who have helped make this dream a reality.



We are thrilled to be part of an industry with such positive growth potential and exciting opportunities. YonMing officially opened for business in 1979, and now that we've made it over the 40-year mark, we will continue to succeed with our customers, people, and suppliers for many more years to come. Our foundation has always been centered around providing solutions to our customers' most complex issues. We embrace challenges as they inspire us to bring out the best in ourselves and showcase our capabilities.

At YonMing, we take pride in our commitment to customer satisfaction. We are grateful for the trust and loyalty of our esteemed customers, both present and past, who have collaborated with us to support their businesses. Serving them is a privilege that we take very seriously, and we remain committed to continuous growth and development to better

serve future clients. We actively seek out opportunities to evolve and refine our approach, so we can continue to provide innovative solutions that meet their needs.

Nurturing our team to their full potential is one of our top priorities. Our success would not have been possible without the hard work and dedication of our talented team. We are grateful for their contributions, and it has been an incredible experience building and growing our company alongside such talented individuals. We hope to provide them with the resources and support they need to thrive, and we look forward to continuing to grow together in the years to come.

With the unwavering dedication of our exceptionally talented team, we are fully committed to being your trusted "Transportation Partner" for many years to come.

THE START OF OUR JOURNEY 1979



The Beginning

Our first sole proprietorship office in Kuala Lumpur, specialising in supplying parts for commercial vehicles, is where everything originated. We poured many hours of hard work and innovation into this venture, driven by our commitment to finding solutions for our customers. Through years of dedication, this building became a testament to our success.



1988

Computerized Systems

YonMing recognises that accurate market data is critical to any successful business. To stay ahead of the curve, YonMing took an innovative approach and became the first company in the industry to implement computerised systems. This decision has enabled YonMing to streamline operations, increase efficiency, and ultimately deliver better service to our valued customers.

1990

New Frontier

In the early 90's, YonMing embarked on a new frontier with the establishment of YonMing Hong Kong. This proved that YonMing is a company that is able to compete with the very best in the market. Today, YonMing has offices in Singapore, Thailand, Hong Kong, China, Indonesia, Vietnam, and Myanmar. YonMing can provide dedicated and reliable services to valued customers with extensive networks.



Reconditioned Parts

As part of our ESG strategy, we prioritize promoting sustainability by providing reliable used and reconditioned parts that meet the requirements our valued customers' needs.



2000

Trust On Us

Through our dedication and reliability, YonMing became the industry's most reputable and valued supplier of heavy commercial vehicle parts.

Today, we are the sole distributor in Malaysia for numerous renowned parts suppliers.



2011

Shacman Distributorship

We are proud to be appointed as an Authorised Distributor of Shacman Truck from Shaanxi Heavy Duty Automobile Import & Export Co., Ltd. Today, we have established 24 service and maintenance centres across Malaysia to provide the required services to our valued customers.

2012

24 Hours Service Breakdown Res-Q Team

With high demand of maintenance services in the heavy commercial vehicle industry, we established a hotline for our RES-Q Team. Our Rescue Teams are on 24-hour standby to provide the necessary assistance to valued customers seven days a week, anywhere and anytime across Malaysia.



2013

New Generation

We have repositioned ourselves as a one-stop company for our valued customers. Our first ever 4S centre for commercial vehicles opened in Nilai.



2014

Assembly Line

We obtained the CKD licence to assemble and distribute Shacman vehicles from our facilities in Malaysia.

2015

Celebrated Thirtieth (30th) Branch

A new branch has been opened in Bukit Mertajam, Penang, marking the 30th branch in the region, in order to strengthen customer support and meet market demand in northern Malaysia.



2016

New Integrated System

The implementation of an integrated ERP system has improved branch connectivity and enabled effective business operations management.



2017

New Department : Transmission Repair and Reconditioning

YonMing has established a new division that is solely responsible for disassembling, cleaning, inspecting, and reassembling transmissions. The objective is to provide comprehensive transmission services to meet their customers' expanding demands.

2018

Participation In The Government Programme 4R2S Standard

In 2018, 57 employees received training for the qualifications and standards of automotive parts and components for reuse, repair, remanufacturing, recycling (4R), services, and spare parts (replacement) (2S) as part of the government's aftermarket transformation initiative.



2019

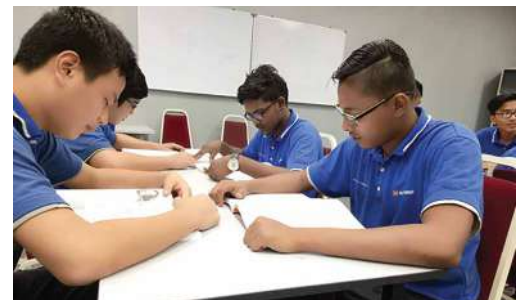
A New Overseas Footprint Has Been Established In Myanmar

YonMing opened its 7th overseas branch in Yangon, the largest city in Myanmar, to tap into new opportunities in the commercial vehicle market.

2019

For The Next Generation YonMing Academy

YonMing has also established a training academy. At the academy, in addition to the academic syllabus, students also receive hands-on training by qualified trainers on diagnostics, repairs, and maintenance.



2020

Tele-Working During Covid-19 Pandemic And Beyond

YonMing developed and implemented effective teleworking arrangements that allowed for home working and avoided being locked down. The system made it possible for staff to be continually connected to each other efficiently and effectively.



Semarang, Indonesia

2022

Three More New Overseas Branches

Within the same year, we increased our global footprint by opening three additional international locations to serve a wider variety of customers.



Ba Ria, Vietnam



Laem Chabang, Thailand

2023

New Headquarters Expansion & Warehouse Department

We moved our headquarters to Sg. Buloh, which provides us with more space and better facilities to provide superior support for our customers.



Land size:
Approximately 63,980 square feet (6000 Sq. Meters)

Our multi-story linked logistics warehouse provides effective stock management and a clear tracking system, enabling us to offer consistent and efficient service.

THE NEVERENDING SERVICES WE PROVIDES IS OUR COMMITMENT TO YOU

YonMing innovates endlessly to provide better solutions in the current and future business worlds.
Part of our commitment is having extraordinary facilities to support your needs.



WAREHOUSE

Multi-racking warehouse with a total of over 60,000 square feet in Sungai Buloh and the Port Klang Free Zone. These hubs/warehouses are fitted with a warehouse inventory system to ease the tracking and availability of product stock.



WORKSHOP

Huge workshop area with experienced mechanical crews ready to assist with maintenance services. Heavily equipped with sophisticated tools for testing and diagnostics to better care for business partners' commercial vehicles.



Res-Q TEAM

Over 20 Res-Q Team vehicles are in operation to expand the boundaries of services. Offering full equipment repair with just a phone call.



OPEN STORE CONCEPT

Wide range of products put on display for cash-and-carry convenience, allowing customers to walk in and request items from our staff.



LOGISTIC TEAM

We operate efficiently with our fleet of over 60 delivery vehicles. Local deliveries can be completed within the same working day of the order's placement.



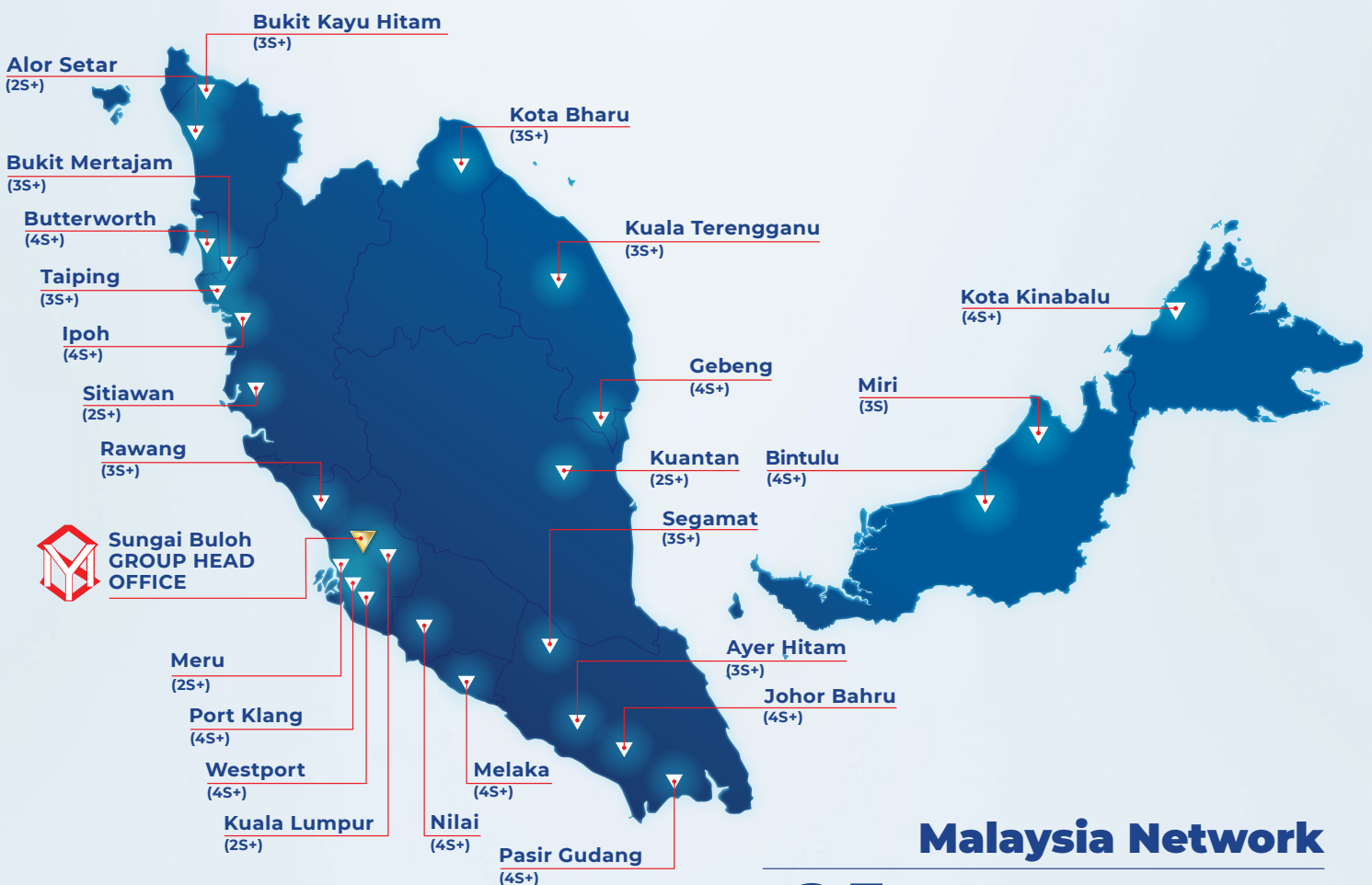
INTERNAL WEBSITE SYSTEM

Our internal website system serves as a central hub for all the information that our team and associates require. This makes it easier for them to stay informed about the latest developments in the organisation.

WE CONTINUE TO GROW AS ONE

Malaysia Network

Through all these years, we have grown to a total of 25 centres all over Malaysia. Many of these centres have grown into 4s centres due to heavy commercial industry needs. We have always placed an emphasis on continuous improvement, fast evolution, and innovative services. We aspire to be true one-stop-service centres in the future, offering comprehensive solutions for commercial vehicles.



Malaysia Network

25
CENTRES

11	4S Centre	10	3S Centre
4	2S Centre		

(2S) Component Part Sales
Safety & Truck Equipment Sales

(+) Outdoor Breakdown Services

(3S) Component Part Sales
Safety & Truck Equipment Sales
Maintenance Services

(4S) Component Part Sales
Safety & Truck Equipment Sales
Maintenance Services
Truck Sales

Yangon

MYANMAR (2S)

Phitsanulok

THAILAND (2S+)

Klongluang

THAILAND HEAD OFFICE (3S+)

Laem Chabang

THAILAND (2S)

Shenzhen

CHINA (2S)

Lok Ma Chau

HONG KONG (2S)

Saraburi

THAILAND (3S+)

Ladkrabang

THAILAND (3S+)

Rayong

THAILAND (3S+)

Ho Chi Minh City

VIETNAM (2S)

Bà Rịa Vũng Tàu

VIETNAM (2S)

iSpace

SINGAPORE (3S)

Balikpapan

INDONESIA (3S)

Jakarta

INDONESIA (3S+)

Semarang

INDONESIA (3S+)

Overseas Network

8

3S Centre

7

2S Centre

15 CENTRES

- (2S)** Component Part Sales
Safety & Truck Equipment Sales
- (3S)** Component Part Sales
Safety & Truck Equipment Sales
Maintenance Services
- (+)** Outdoor Breakdown Services

WE EXPANDED EVEN FURTHER

Overseas Network

Strategic connections in Malaysia, South East Asia, Hong Kong, and China. YonMing efficiently provides commercial vehicle parts, equipment, maintenance, and services. We continue to expand into neighbouring countries to reach a wider range of consumers.



CONTINUOUS QUALITY IMPROVEMENT AS YOUR STRATEGIC PARTNER

As an authorised distributor of Shacman trucks in Malaysia, we promote and sell the Prime Mover and Optimized X Series, which are the top of the line in their class, with better fuel efficiency, higher horsepower, and a safer cabin. With a total of 22 service centres and over 20 breakdown assistance branches across Malaysia, we offer excellent after-sales service for repair and maintenance. In addition, our 24-hour Breakdown Res-Q Team and hotline phone call covering all of Malaysia will offer peace of mind to every Shacman owner.



Prime Mover & Rigid Trucks
SHAANXI TRUCK SDN BHD



TURBO PERFORMANCE SDN BHD
Solution for New & Remanufactured Turbochargers



SOLUTION FOR REMANUFACTURED

Turbo Performance Sdn Bhd provides solutions for highly engineered turbocharging systems that consists of turbochargers, injectors, starters, alternators, APS air dryers, and EBS valves for various European truck brands. With vast experience in the industry, our highly trained and skilled technical staff are ready to assist you in a diagnosis that will provide you with cost-effective solutions.





QUALITY TRAILER PARTS SDN BHD



TRUCK & TRAILER SAFETY IS OUR PRIORITY

The company specialised in Safety Equipment, Axles and Air suspension, Tire Pressure Temperature Monitoring System (TPTMS), Hydraulic Systems, Loading Systems and Trailer Equipment. Also, engaged in sales, maintenance, and distribution of well-known brands and major global leading suppliers and manufacturers of heavy commercial vehicles. Stringent quality control standards and a commitment to total business partner satisfaction make us the undisputed choice in Malaysia.

YONMING® ACADEMY SDN BHD



INSPIRE ACROSS GENERATIONS

YonMing Academy was established because we realised the importance of corporate social responsibility. It is our way of giving back to our industry, our community, and our country by nurturing young talents and passing on our knowledge and skills to the next generation. With the establishment of Skilled Academy, apprentices are able to learn intricate heavy commercial vehicle parts and systems. They receive hands-on training from qualified instructors to hone their diagnostic, repair, and maintenance skills.

WORKFORCE SUMMARY

Total Team Of

OVER 700+ DEDICATED STAFF

Both Locally And Internationally



MALAYSIA 500+



OVERSEAS 150+



SUBSIDIARIES 50+





Reuse • Recycle •
Remanufacture •

In conjunction with Environmental, Social, and Governance (ESG)

YonMing Group practices ESG through various initiatives, such as reducing the carbon footprint, promoting employee well-being, and adopting sustainable practices in its supply chain. We benefit from increased customer loyalty, improved employee engagement, and better risk management.



Visionary leadership has made recycling and reusing materials a top priority, and as a result, we have designated a dedicated space for recycling materials



Green Energy

We acquired three forklifts for the Sungai Buloh warehouse, consisting of one unit of VNA forklift and two electric forklifts. This acquisition is part of the company's ongoing efforts to improve its warehouse operations and increase efficiency. Moreover, the company plans to continue expanding its forklift fleet by acquiring more units for all required branches in the future. By doing so, the company aims to enhance its ability to handle goods effectively and ensure timely deliveries, which will help it stay competitive in the market.



Solar Panel

YonMing Nilai's installation of solar panels shows its commitment to sustainability by reducing reliance on non-renewable energy and contributing to global efforts to mitigate climate change.



WHAT THE FUTURE HOLDS



PURCHASING MADE EASY

YM App

We are developing the YM App to provide efficiency in purchasing our products. A two-way communication app for checking and tracking purchased goods just at the tip of the finger. We are planning to release this app soon so we can provide a better solution for our business partners.



ERP ANYTIME ANYWHERE

ERP Mobile

For several years, we have been utilizing the ERP system to provide improved service to our business partners. Although this system is still undergoing changes, we plan on bringing it to mobile app for our marketing sales. This will gradually alter the way we conduct work. Our marketing and sales team will be

able to provide real-time pricing requests, check stock availability, and deliver goods directly from the phone to our business partner's office. This new feature from our company will be available soon.



Upcoming Branches In The Asia

We intend to continue expanding into other countries to serve a broader range of consumers. With this expansion, we will hold true to our core principle, which is to provide better solutions and services to all of our business partners in the heavy commercial vehicle industry.



Continue to
evolve our
one-stop service
level in order to
meet the
customers'
expectations



KAU PENG YAP
GENERAL MANAGER

Malaysia, the third largest market for commercial heavy vehicles in ASEAN after Thailand and Indonesia, witnessed the beginning of a phase of rapid growth driven by infrastructure expansion. With global trade increasing, trucking companies are looking to capitalise on rising demand for their services to include cross-border transportation of goods between Singapore, Malaysia, Thailand, China, and soon Myanmar. As a partner who provides assurance to valued customers, YonMing has established offices in Singapore, Thailand, Indonesia, Vietnam, Hong Kong, China (Shenzhen), and most recently Myanmar to ensure valued customers received our excellence services even outside Malaysia.

We are proud to have the world's most renowned OEM partners for commercial vehicle components with us, namely Wabco, Valeo, Contitech, Phoenix, Sabo, Hendrickson, and many others. Their relentless and continuous support is driving YonMing to be the leader in the industry. Renowned for quality products, quality services, and commitments to finding solutions for valuable customers, these attributes are in line with our company's vision and mission. YonMing

strives to be your "Partner for Transportation" and we strongly believe in continuous improvement. Quality products, excellence in technical solutions, and workshop networking services, together with product warranty, are important elements for our customers.

Last but not least, a heartfelt thank you to our staff, partners, and valued customers for their continuous support. We shall strive for improvement to provide you with the very best solutions in the heavy commercial vehicle industry.



HEADQUARTERS

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Whatsapp : +6017 312 0324
Email : ymhq@yonming.com
Website : www.yonming.com

ASSOCIATE COMPANIES

*Quality Trailer Parts Sdn Bhd
Shaanxi Trucks Sdn Bhd
Turbo Performance Sdn Bhd
YM IT Solutions Sdn Bhd
YonMing Euro Used Parts Sdn Bhd
YonMing Academy Sdn Bhd*

LOCAL BRANCHES

Northern West Malaysia

Alor Setar, Kedah (2S+)
Bukit Kayu Hitam, Kedah (3S+)
Bukit Mertajam, Penang (3S+)
Butterworth, Penang (4S+)
Ipoh, Perak (4S+)
Sitiawan (2S+)
Taiping, Perak (3S+)

Central West Malaysia

Meru, Selangor (2S+)
Port Klang, Selangor (4S+)
Rawang, Selangor (3S+)
West Port, Selangor (4S+)
Kuala Lumpur,
W.P. Kuala Lumpur (2S+)

OVERSEAS BRANCHES

China
Shenzhen (2S)

Hong Kong
San Tin (2S)

Singapore
iSpace (3S)

Indonesia
Jakarta (3S+)
Semarang (3S+)
Balikpapan (3S)

Southern West Malaysia

Nilai, Negeri Sembilan (4S+)
Ayer Hitam, Johor (3S+)
Johor Bahru, Johor (4S+)
Pasar Gudang, Johor (4S+)
Segamat, Johor (3S+)
Melaka (4S+)

East Coast West Malaysia

Gebeng, Pahang (4S+)
Kuantan, Pahang (2S+)
K.Terengganu, Terengganu (2S+)
Kota Bharu, Kelantan (2S+)

East Malaysia

Kota Kinabalu, Sabah (4S+)
Miri, Sarawak (3S)
Bintulu, Sarawak (4S+)

Vietnam
Ho Chi Minh City (2S)
Bà Rịa Vũng Tàu (2S)

Thailand
Bangkok Klongluang
(Headquarters) (3S+)
Ladkrabang (2S+)
Phitsanulok (2S+)
Rayong (3S+)
Saraburi (3S+)
Laem Chabang (2S)

Myanmar
Yangon (2S)

**SCAN HERE
FOR MORE INFO**



(2S)	Component Part Sales Safety Equipment	(3S)	Component Part Sales Safety Equipment Maintenance Services	(4S)	Component Part Sales Safety Equipment Maintenance Services Truck Sales
[+]	Outdoor Breakdown Services				