

**1-STOP SOLUTION FOR
HEAVY COMMERCIAL VEHICLES**



“ We made it to our 40 years, we will continue to succeed with our customers, our people, and our suppliers for many more years to come ”

ALEX KAU

MANAGING DIRECTOR

As a founder of YonMing, I have started with a very small capital sole-proprietorship trading company 40 years ago and has grown to become the leader of Solution For Heavy Commercial Vehicles with over 40 branches, over 500 staffs local and international supply chain network across Asia. For YonMing celebrating this 40 years of achievement, on behalf of the management of YonMing Group, we would like to express our heartfelt appreciation for the invaluable support and trust from our valued customers, our partners and our staffs who helped to make this dream possible.



It is particularly gratifying to be celebrating this anniversary as the future for the Heavy Commercial business looks so bright. YonMing officially opened for business in 1979. Now, we made it to our 40th year. We will continue to succeed with our customer, our people and our suppliers for many more years to come.

At our core, We have always been solving our customers' most difficult problems. We thrive on challenges, as it brings out the very best in us and gives us the stage to show others just how good we are. We are extremely thankful to all of our customers – past and present – to whom we have proudly worked side-by-side as we continually endeavor to help them and support their business. It is an honor and a privilege to serve.

It is a milestone indeed that we made it through these years. I would like to express my sincere gratitude and appreciation to all of our colleagues. In my mind, the absolute best part of building and growing a company has been the opportunity to work with colleague and provide service to various customers needs in this business.

Here's to many more fantastic years.

THE START OF OUR JOURNEY /1979



THE BEGINNING

We started as a sole proprietorship with small capital, providing parts for heavy commercial vehicles. Our 1st office, this is where it all began. Many hours of hard work and innovation were developed in here. From the beginning, we have a clear direction, our goal is to provide solution for our customers. After many years, this building become the pinnacle of our success.



1988/

COMPUTERIZED SYSTEMS

Accurate market data is outmost importance to any business. YonMing understands the importance of computer systems in its business and is proud to say that YonMing is the pioneer company in the industry to implement computerized systems.

1990/

NEW FRONTIER

In early 90's, YonMing embarked on a new frontier with the establishment of YonMing Hong Kong. This proved that YonMing is a company which is able to compete with the very best in the market. Today, YonMing has offices in Singapore, Thailand, Hong Kong, China, Indonesia, Vietnam and Myanmar. YonMing can provide dedicated and reliable services to valued customers with extensive networks,

RE-CONDITIONED PARTS

Though we recommend the usage of original parts, we do sometimes provide reliable used and re-conditioned parts if required by our valued customers.



2000/

TRUST ON US

Through our dedication and reliable services, YonMing has been the reputable and valued suppliers for heavy commercial vehicles parts in the industry.

Today, we are the sole distributor in the Malaysia for numerous renowned parts suppliers. We want to thank them, and rest assured that our dedication and commitment remain the same.



2011/ SHACMAN DISTRIBUTORSHIP

We are proud to be appointed as the Authorized Distributor of Shacman Truck from Shaanxi Heavy Duty Automobile Import & Export Co., Ltd. Today, we have established 24 services and maintenance centres across Malaysia to provide the necessary services to our valued customers.

2012/ 24-HOUR SERVICE *Breakdown Res-Q Team*

With high demand of maintenance services in the heavy commercial vehicle industry, we established a hotline for our RES-Q Team. Our Rescue Teams are on 24-hour standby to provide the necessary assistance to value customers, seven days a week, anywhere and anytime across Malaysia



2013/ NEW GENERATION

We have re-positioned ourselves as a one-stop company for our valued customers. Our first ever 4S centre for Commercial Vehicles opened in Nilai.



2014/ ASSEMBLY LINE

It is an honour and privilege to finally assemble Shacman in our facilities and to distribute them in the Malaysia and some other countries.

2016/ NEW INTEGRATED SYSTEM

A system that connects branches with each other, we have seen improvement in our service with this integrated system. We continue to improve the system for better use.



FOR NEXT GENERATION *YonMing Academy*

YonMing has also established a training academy. At the academy, in addition to the learning syllabus, the students are given hands-on training by qualified trainers on diagnostics, repairs and maintenance works. We sincerely hope that the graduates from this academy can provide the required skills required in the industry.

THE NEVERENDING SERVICES WE PROVIDES IS OUR COMMITMENT TO YOU

YonMing innovates endlessly to provide better solutions in the current and future business world.
Part of our commitment is having extraordinary facilities to support your needs



WAREHOUSE

Multi racking warehouse with total of over 60,000 square feet in Sungai Buloh and Port Klang Free Zone. These two hubs are fitted with a warehouse inventory system to ease the tracking and availability of products stock.



WORKSHOP

Huge workshop area with experienced mechanical crew ready to assist for maintenance service. Heavily equipped with sophisticated tools for testing and diagnostic to better care business partner's commercial vehicles.



Res- Q TEAM

Over 20 Res-Q Team Vehicles are in operation to expand the boundaries of services. Offering full equipment repairing with just a phone call.



**OPEN
STORE
CONCEPT**

Wide range of products put on display for cash-and-carry for further convenience, allowing customers to walk in and request from our friendly staff.



LOGISTIC TEAM

We can operate efficiently with the fleet of over 60 delivery vehicles. Local deliveries can be completed within the same working day of placement of order.



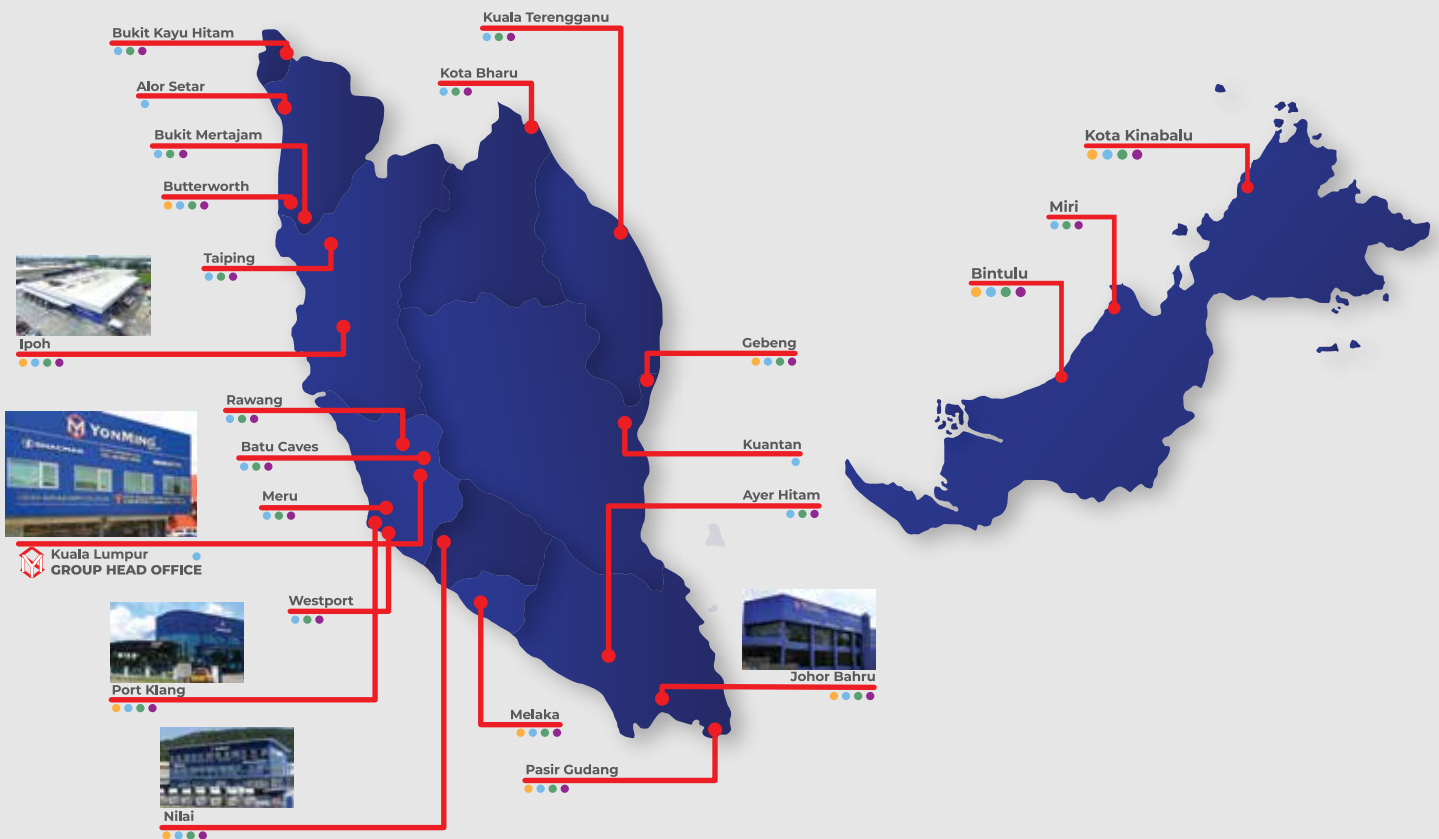
**INTERNAL
INFORMATION
SYSTEM**

Business partner associations are given periodical reports and newsletters with latest information.

WE CONTINUE TO GROW AS ONE

MALAYSIA NETWORK

Through all these years we have grown into a total of 21 center all over Malaysia. Many of these center have grown into 4s center due to heavy commercial industry needs. Until now, we still emphasise on continuous improvement, fast-evolving and innovative services. We are aiming to turn all of them into one-stop service centres, providing the best solutions for the business for many years to come





WE EXPANDED EVEN FURTHER

OVERSEAS NETWORK

Strategical connected in Malaysia, South East Asia, Hong Kong, and China. YonMing efficiently provides commercial vehicle parts, equipment, maintenance and services. We continue to expand to neighbour countries to reach wider ranges of consumers.

7 Countries Across Asia

- COMPONENT PART SALES
- SAFETY EQUIPMENT
- MAINTENANCE SERVICES



GREATEST INVESTMENT EVER

As Authorized Distributor of Shacman trucks in Malaysia, we promote and sell Prime Mover M3000 & X3000 which are the top of the line in their class, better fuel efficiency, higher horse power and Safety Cabin. With the total of 21 Maintenance Center and over 20 Breakdown Vehicles across Malaysia, we offers excellent after sales service for repair and maintenance. In addition, our 24-Hour Breakdown Res-Q Team & hotline phone call covering all Malaysia will offer peace of mind on every Shacman owner.



TURBO PERFORMANCE SDN BHD
Solution for New & Remanufactured Turbochargers

SOLUTION FOR TURBOCHARGERS

A division that deals with highly engineered turbocharging systems that consist of turbocharger, injector, starter, alternator, APS Air Dryer, EBS Valve for various European truck brands. With vast experience in the industry, our highly trained, skilled technical staff are ready to assist you in diagnosis that will provide you with cost effective solutions.





TRUCK & TRAILER SAFETY IS OUR PRIORITY

Company who specialize in Safety Equipment, suspension, hydraulic system, loading system, and trailer equipment. Also, engaged in sales, maintenance and distribution of well-known brands and global leading suppliers and manufactures of Heavy Commercial Vehicles. Stringent quality control standards and commitment to total business partner satisfaction, make us undisputed choice in Malaysia.



INSPIRE ACROSS GENERATIONS

YonMing Academy was created because we realize the importance of corporate social responsibility. It is our way of giving back to our industry, our community and our country, to nurture young talents, pass-on our knowledge and skills to the new generation. With the establishment of Skilled Academy, apprentices are able to learn intricate heavy commercial vehicle parts and systems. They receive hands-on trainings from qualified instructors to hone their diagnostics, repair, & maintenance skills.

WHAT THE FUTURE HOLDS



PURCHASING MADE EASY

YM APP

We are developing YM App to provide efficiency in purchasing our products. A two way communication App on checking and tracking purchase goods just in the tip of the finger. We hope to release this app the soonest so we can provide a better solution for our business partners.



ERP ANYTIME ANYWHERE

ERP MOBILE

We have been using the ERP system for 2 years, providing a better service for our business partners. Although this system is still undergoing changes, we have planned to bring this system to mobile for our Marketing Sales. This will progressively change the way we do business. Our marketing sales team will

be able to provide real time pricing request, check availability stock of products and send the goods to business partners' office directly from phone with no delay. This upcoming feature from our company will be coming soon.



UPCOMING BRANCHES IN THE ASIA

We plan to continue expanding to other countries to reach wider range of consumers. With this expansion, we will hold our core principle which is to Provide Better Solution and Service to all of our business partners in this heavy commercial vehicles industry.



“Continue evolving on our one stop service level to achieve the customers’ requirements”

KAU PENG YAP

GENERAL MANAGER

Malaysia, as the 3rd largest commercial heavy vehicles market in ASEAN, after Thailand and Indonesia, experienced the beginning of a rapid growth phase driven by expanding infrastructure. With global trade increasing, truck companies are looking to capitalize on rising demand for their services to include cross-border transportation of goods between Singapore, Malaysia, Thailand, China and soon Myanmar. As a partner whom provides assurance to valued customers, YonMing have established offices in Singapore, Thailand, Indonesia, Vietnam, Hong Kong, China Shenzhen & lately in the Myanmar to ensure valued customers received our excellence services even outside Malaysia.

We are proud to have the World renowned OEM partners for commercial Vehicle components with us namely Wabco, Valeo, Contitech-Phoenix, Sabo, Hendrickson and many others. Their relentless and continuous support is driving YonMing to be the leader in the industry. Renowned for quality

products, quality services, commitments for solutions to valuable customers is in line with our company Vision and Mission. YonMing is and shall forever be your ***“Partner For Transportation”***. We strongly believe in continuous improvement. Quality Products, Excellence Technical Solutions & Workshop Networking Services together with Product Warranty are important elements for our customers.

Last but not least, a heartfelt thank you to our staff, partners and valued customers for continuous support. We shall strive for improvement to provide you with the very best solutions in the heavy commercial vehicles industry.



HEADQUARTERS

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Selangor Darul Ehsan

Tel : + 603 - 6158 6888
Fax : + 603 - 6158 6889

SUBSIDIARY COMPANIES

Bakat Mekar Sdn Bhd
Benteng Cemerlang Sdn Bhd
Benteng Cemerlang Resources Sdn Bhd
Quality Trailer Parts Sdn Bhd
Shaanxi Trucks Sdn Bhd
Turbo Performance Sdn Bhd
YM IT Solutions Sdn Bhd
YonMing Euro Used Parts Sdn Bhd
YonMing Academy Sdn Bhd

LOCAL BRANCHES

Northern West Malaysia

Alor Setar, Kedah**
Bukit Kayu Hitam, Kedah*
Bukit Mertajam, Penang***
Butterworth, Penang****
Ipoh, Perak****
Taiping, Perak***

Central West Malaysia

Batu Caves, Selangor****
Meru, Selangor***
Port Klang, Selangor****
Rawang, Selangor***
West Port, Selangor***
Kuala Lumpur,
W.P. Kuala Lumpur**

Southern West Malaysia

Nilai, Negeri Sembilan****
Ayer Hitam, Johor**
Johor Bahru, Johor***
Pasir Gudang, Johor****
Melaka***

East Coast West Malaysia

Gebeng, Pahang****
Kuantan, Pahang**
K.Terengganu, Terengganu***
Kota Bharu, Kelantan***

East Malaysia

Kota Kinabalu, Sabah****
Miri, Sarawak**
Bintulu, Sarawak**

OVERSEAS BRANCHES

China
Shenzhen**

Hong Kong
Lok Ma Chau**

Singapore
iSpace***

Indonesia
Jakarta***

Vietnam
Ho Chi Minh City**

Thailand
Bangkok Klongluang
(Headquarters)***
Bangna**
Rayong**
Saraburi**

Myanmar
Yangon*

**** 4S center ** Component Parts Sales
*** 3S center * Maintenance Services